



Kate Weiss Executive Director North Shore ElderCollege Society

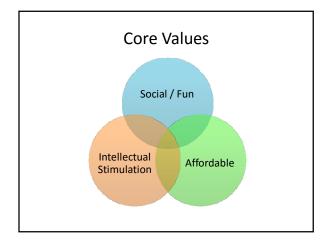
It all started with shopping

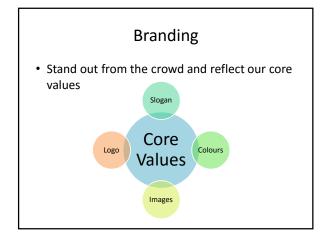
#### The Past

- ElderU was a program at Capilano University for nearly 25 years
- Changing priorities led to the decision for ElderU to become independent effective 31 December 2015
- In August 2015, we built a plan and got to work



But how will our customers know that?

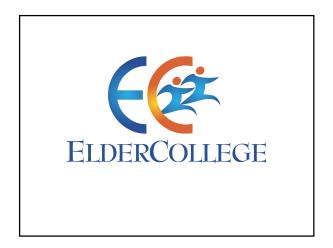


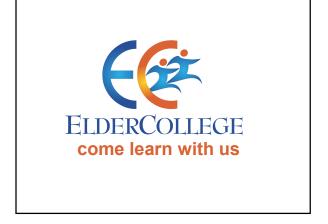


#### Colours

In colour psychology:

- Orange energy, happiness, enthusiasm, creativity, stimulation
- Blue stability, wisdom, confidence, intelligence









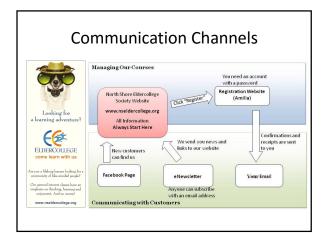


#### **Images**

So what images would help us?

- Reflect learning & sociability
- Differentiate us from competing programs
- · Be universally appealing
- Attention-getting





Did our marketing work?

## **Community Support**

- 215 society members
- 435 eNewsletter subscribers
- Approximately 65 guests at Open House
- 75% enrolment rate
- · Added an iPad, more space to History
- 3,200++ website visits since 1 October
- Many individual donations
- New volunteers
- Many, many phone calls
- Newspaper article

Enough about marketing .... what about those other plans?

## **Greater Community Reach**



Where is ElderCollege?



From Dundarave to Parkgate ... and more coming as we grow.

#### Intellectual Stimulation



What are the courses and classes?



## A Positive Experience



Social, interesting, exam-free learning

# Affordability



How much does an ElderCollege course cost?



ElderCollege classes cost from \$10 to \$60 for our regular classes.

# What does the future hold?





The first senior moment.

# Challenges

- Enough volunteers
- Affordable space
- Decentralization and impact on customer service
- Budget constraints



